

# CERTIFIED ORGANIC PRODUCTION SURVEY - December 2011



**NATIONAL  
AGRICULTURAL  
STATISTICS  
SERVICE**



**RISK  
MANAGEMENT  
AGENCY**

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Information requested in this survey is used to prepare estimates of selected agricultural commodities. Under Title 7 of the U.S. Code and CIPSEA (Public Law 107-347), facts about your operation are kept **confidential** and used only for statistical purposes in combination with similar reports from other producers. Response is **voluntary**.

*Please make correction to name, address, and ZIP code if necessary.*

## SECTION 1 OPERATION INFORMATION

1. Did this operation have any **Certified Organic** production as determined by the **USDA's National Organic Program (NOP)** standards in **2011**?

111  **Yes** - Specify certifying agency \_\_\_\_\_ 119 ( \_\_\_\_\_ ) - Go to Item 2

3  **No** - Not certified - Go to Section 10, Back Page

2. In 2011, how many acres did this operation:  
(Please report all land including organic and conventional acres)

a. **Own?**..... +

b. **Rent or Lease from others** or use Rent Free?  
(**Exclude** land used on an animal unit month (AUM) basis). .... +

c. **Rent or Lease to others?**..... -

3. [Calculate Items 2a + 2b - 2c.] Then the **total acres operation** in **2011** were:..... =

Acres
901
902
905
900

4. Of the **total acres operated** reported in **Item 3**, how many acres were:

a. **Certified Organic** Cropland?.....

b. **Certified Organic** Pastureland and/or Rangeland?.....

Acres
121
122



**SECTION 2 CERTIFIED ORGANIC FIELD CROPS**

1. Did this operation grow any **certified organic small grains, row crops, oilseeds, hay/forage or pulse crops** in 2011?

- Include landlord's share and contractor's share. Exclude personal or home use crops.

2000<sub>1</sub>  **Yes** – Complete this Section      3  **No** - Go to Section 3

2. For those crops not printed in the following table, enter the crop name and code from the list below for any other field crop grown on this operation in 2011.

- Exclude from both Quantity Sold and Gross Value Sold, any production used to make value-added products on this operation. Report value-added products and sales in Section 9, Item 2.
- Report production in the unit specified by the crop name.
- When both dry hay and haylage were cut from the same acres, report for each type.
- If two or more cuttings were made from the same acres, report acres harvested for that item only once but report total production from all cuttings.

	Code	Certified Organic Acres	Certified Organic Production	QUANTITY of Certified Organic Production Sold As:		GROSS VALUE of Certified Organic Production Sold As:	
		Harvested		Organic	Conventional	Organic	Conventional
<b>Corn</b> (for grain or seed)	2120		bu	bu	bu	\$	\$
<b>Corn</b> (for silage or greenchop)	2140		tons	tons	tons	\$	\$
<b>Alfalfa and Alfalfa Mixtures</b> for dry hay	2020		tons, dry	tons, dry	tons, dry	\$	\$
<b>All Other Dry Hay</b> (all dry Hay)	2200		tons, dry	tons, dry	tons, dry	\$	\$
<b>Haylage, Other silage, or greenchop</b>	2220		tons, green	tons, green	tons, green	\$	\$
<b>Oats</b> (for grain or seed)	2280		bu	bu	bu	\$	\$
<b>Soybeans</b> (for beans)	2480		bu	bu	bu	\$	\$
<b>Winter Wheat</b> (for grain or seed)	2580		bu	bu	bu	\$	\$
						\$	\$
						\$	\$
						\$	\$

\*If more space is needed, use a separate sheet of paper.

Field Crops	Code	Field Crops	Code
Barley for grain or seed (bu). . . . .	2040	Peanuts for nuts (lbs). . . . .	2300
Beans, all dry edible including limas (cwt). . . . .	2060	Peanuts for nuts (lbs). . . . .	2440
Buckwheat (bu). . . . .	2080	Peas, Dry Peas and Lentils (cwt). . . . .	2320
Canola, edible (lbs). . . . .	2100	Peas, Dry Peas and Lentils (cwt). . . . .	2460
Cottons, all (bales). . . . .	2160	Popcorn (lbs shelled). . . . .	2340
Flaxseed (bu). . . . .	2180	Popcorn (lbs shelled). . . . .	2500
Herbs, dried (lbs). . . . .	2240	Potatoes, report in Section 3. . . . .	2520
Mint, Peppermint and Spearmint (lbs of oil). . . . .	2260	Potatoes, report in Section 3. . . . .	2540
		Proso Millet (cwt). . . . .	2360
		Rice, all (cwt). . . . .	2380
		Rice, all (cwt). . . . .	2560
		Rye for grain or seed (bu). . . . .	2400
		Rye for grain or seed (bu). . . . .	2600
		Safflower (lbs). . . . .	2420
		Safflower (lbs). . . . .	
		Sorghum for grain or seed, including milo (bu). . . . .	2440
		Sorghum for silage or greenchop (tons). . . . .	2460
		Sugarcane for sugar (tons). . . . .	2500
		Sunflower seed, all (lbs). . . . .	2520
		Wheat, Durum for grain or seed (bu). . . . .	2540
		Wheat, Other Spring for grain or seed (bu). . . . .	2560
		Other field Crops, specify above (lbs). . . . .	2600

**SECTION 3 CERTIFIED ORGANIC VEGETABLES**

- Did this operation grow any **certified organic vegetables** in 2011?
  - Include landlord's share and contractor's share. Exclude personal or home use crops.

3000  **Yes** - Complete this Section       **No** - Go to Section 4

- For those certified organic crops not printed in the following table, enter the crop name, and code from the list below for any other certified organic vegetables grown on this operation in 2011.
  - Exclude from both Quantity Sold and Value Sold, any production used to make value added products on this operation. Report value-added products and sales in Section 9, Item 2.
  - If more than one vegetable crop was harvested from the same acres, report acres for each crop.
  - For two or more pickings of the same crop, report acres harvested for that item only once but report total production from all pickings.

	Code	Certified Organic Acres Harvested		Certified Organic Production	QUANTITY of Certified Organic Production Sold As:		GROSS VALUE of Certified Organic Production Sold As:	
		Acres	Tenths		Organic	Conventional	Organic	Conventional
<b>Beans, Snap</b>	3040			lbs	lbs	lbs	\$	\$
<b>Lettuce, all</b>	3240			lbs	lbs	lbs	\$	\$
<b>Potatoes</b>	3320			cwt	cwt	cwt	\$	\$
<b>Squash, all</b>	3360			lbs	lbs	lbs	\$	\$
<b>Tomatoes in the open</b>	3420			lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$

Vegetables	Code	Vegetables, cont.	Code
Artichokes. . . . .	3020	Honeydew Melons. . . . .	3220
Broccoli. . . . .	3060	Onions, dry. . . . .	3260
Cabbage, all. . . . .	3080	Peas, Green. . . . .	3280
Cantaloupes and Muskmelons. . .	3100	Peppers, Bell. . . . .	3300
Carrots. . . . .	3120	Spinach. . . . .	3340
Cauliflower. . . . .	3140	Sweet Corn. . . . .	3380
Celery. . . . .	3160	Sweet Potatoes. . . . .	3400
Garlic. . . . .	3180	Watermelons. . . . .	3440
Herbs fresh cut. . . . .	3200	Other Vegetables, specify above. . . . .	3460



4. What percent of Total Certified Organic Apples were sold and delivered under a marketing contract arrangement? .....

4999	%
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**SECTION 5 CERTIFIED ORGANIC GRAPES**

1. Did this operation grow any **certified organic grapes** in 2011?

- Include landlord's share and contractor's share. Exclude personal or home use crops.

5000<sub>1</sub>  **Yes** – Complete this Section      3<sub>3</sub>  **No** – Go to Section 6

2. **Total Certified Organic Grapes**

a. How many acres of bearing age certified organic grapes were harvested on this operation in 2011

- Please report acres to the tenth of an acre. .... acres

b. What were the total tons of certified organic grape production on this operation in 2011

- Please report production to the tenth of a ton. .... tons

c. Of these total tons of **certified organic grapes** harvested in 2011, how many were **sold for**:

- Report value-added products and sales (such as wine) in Section 9, Item 2.
- Please report production sold to the tenth of a ton.

**CERTIFIED ORGANIC CROP**

5020

5021

Utilization	Code	QUANTITY of Certified Organic Production Sold As:				GROSS VALUE of Certified Organic Production Sold As:	
		Organic		Conventional		Organic	Conventional
		(Tons)	Tenths	(Tons)	Tenths	(Dollars)	(Dollars)
Fresh (Table Use)	5040					\$	\$
Wine Production	5060					\$	\$
Juice Production	5080					\$	\$
Raisins	5100					\$	\$
Other Processing Uses	5120					\$	\$

3. What percent of Total Certified Organic Grapes were sold and delivered under a marketing contract arrangement? .....

5999	%
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**SECTION 6 OTHER CERTIFIED ORGANIC FRUITS, TREE NUTS AND BERRIES**

1. Did this operation grow any **other certified organic fruits, tree nuts, or berries** in 2011?
  - Include landlord's share and contractor's share. Exclude personal or home use crops.

6000  **Yes**— Complete this Section  **No** – Go to Section 7
2. For those crops not printed in the following table, enter the crop name and code from the list below for any other certified organic fruits, tree nuts and berries grown on this operation in 2011.
  - Exclude from both Quantity Sold and Gross Value Sold, any production used to make value added products on this operation. Report value-added products and sales in Section 9, Item 2.
  - Report certified organic Apples and Grapes in Section 4 and 5.
  - For two or more pickings of the same crop, report acres harvested for that item only once but report total production from all pickings.

	Certified Organics Acres Harvested			Certified Organic Production	QUANTITY of Certified Organic Production Sold As:		GROSS VALUE of Certified Organic Production Sold As:	
	Code	Acres	Tenths		Organic	Conventional	Organic	Conventional
Blueberries, tame	6720			lbs	lbs	lbs	\$	\$
Oranges, all	6220			lbs	lbs	lbs	\$	\$
Pears, all	6260			lbs	lbs	lbs	\$	\$
Raspberries	6780			lbs	lbs	lbs	\$	\$
Strawberries	6800			lbs	lbs	lbs	\$	\$
Walnuts, English	6580			lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$

\*If more space is needed, use a separate sheet of paper.

Fruits	Code	Tree Nuts	Code	Berries	Code
Apples, report in Section 4. . . . .		Almonds. . . . .	6500	Blackberries and Dewberries. . . . .	6700
Avocados. . . . .	6040	Hazelnuts/Filberts. . . . .	6520	Blueberries, wild. . . . .	6740
Cherries, sweet. . . . .	6060	Pecans, all. . . . .	6540	Cranberries. . . . .	6760
Cherries, tart. . . . .	6080	Pistachios. . . . .	6560	Other Berries, specify above. . . . .	6820
Coffee	6100	Other Nuts, specify above. . . . .	6600		
Dates. . . . .	6120				
Figs. . . . .	6140				
Grapes, report in Section 5. . . . .					
Grapefruit. . . . .	6180				
Lemons. . . . .	6200				
Peaches, all. . . . .	6240				
Plums and Prunes. . . . .	6280				
Tangerines. . . . .	6300				
Other Fruits, specify above	6320				

**SECTION 7 CERTIFIED ORGANIC MAPLE SYRUP**

- Did this operation produce any **certified organic maple syrup** in 2011?
  - Include landlord's share and contractor's share. Exclude items produced only for home use.

7000  **Yes** – Complete this Section     **No** – Go to Section 8

	Number of Certified Organic Taps	Certified Organic Production	QUANTITY of Certified Organic Production Sold As:		GROSS VALUE of Certified Organic Production Sold As:	
			Organic	Conventional	Organic	Conventional
<b>Maple Syrup</b> (in Gallons)	7020	7021	7022	7023	7024 \$	7025 \$

**SECTION 8 CERTIFIED ORGANIC LIVESTOCK, POULTRY, AND LIVESTOCK PRODUCTS**

- Did this operation have or produce any **certified organic livestock, poultry, or livestock products** in 2011?
  - Include landlord's share and contractor's share. Exclude items produced only for home use.

8000  **Yes** – Complete this section     **No** - Go to Section 9

	PEAK 2011 Certified Organic Inventory	Dec. 31, 2011 Certified Organic Inventory	QUANTITY of Certified Organic Sold or Moved As:		GROSS VALUE of Certified Organic Sold or Moved As:	
			Organic	Conventional	Organic	Conventional
<b>Milk Cows</b> (Dry or Milking)	8040	8041	8042	8043	8044 \$	8045 \$
<b>Milk</b> (in Pounds)			8062	8063	8064 \$	8065 \$
<b>Chickens, layers</b>	8320	8321	8322	8323	8324 \$	8325 \$
<b>Eggs</b> (In Dozen)			8342	8343	8344 \$	8345 \$
<b>Chickens, Broilers</b>	8300	8301	8302	8303	8304 \$	8305 \$
					\$	\$
					\$	\$
					\$	\$
					\$	\$

Cattle	Code	Poultry	Code	Sheep and Goats	Code	Other Livestock	Code
Beef Cows. . . . .	8020	Turkeys. . . . .	8360	Goats and Kids. . .	8500	Other Livestock, specify above. . . . .	8800
Other Cattle and Calves. . . . .	8080	Other Poultry, specify above. . . . .	8380	Milk (Goat) (lbs). .	8522	Other Livestock Products, specify above. . . . .	8822
<b>Hogs</b>	<b>Code</b>			Mohair (lbs). . . . .	8542		
Hogs and Pigs. . . . .	8200			Sheep and Lambs.	8560		
				Wool (lbs). . . . .	8582		

**SECTION 9 MARKETING PRACTICES FOR ORGANIC PRODUCTS AND OTHER INFORMATION**

1. Of the total 2011 gross sales of **ALL** certified organic products (**including** any value-added/processed organic products), what percent was marketed through:

Marketing Practices	% of Total 2011 Gross Certified Organic Sales
a. <b>Consumer Direct Sales</b> (Include farm stands, U-picks, farmers' markets, community supported agriculture shares (CSAs), mail orders, buying clubs, and the Internet.)	9500 %
b. <b>Direct-to-Retail/Institutions</b> (Include individual grocery stores, restaurants, caterers, and institutions such as hospitals and schools, colleges and universities.)	9501 %
c. <b>Wholesale Markets</b> (Include grocery store distribution centers, processors, mills, packers, distributors, wholesalers, brokers, sales to other operations, and grower cooperatives.)	9502 %
<b>TOTAL</b> (Sum of Items a + b + c)	<b>100%</b>

2. Did this operation produce and market any **Processed or Value-Added** products from its own organic agricultural production (ex. bottled milk, cheese, processed meat, flour, wine, jam, jelly, etc.)? Do not include sales reported in previous sections. . . . . 9503<sub>1</sub>  Yes <sub>3</sub>  No

<b>Gross Certified Organic Value-Added Sales</b>
9505 \$

a. If YES, what was produced and marketed?

Specify:

3. Did this operation participate in the National Organic Certification Cost Share Programs in 2011? . . . . . 9506<sub>1</sub>  Yes <sub>3</sub>  No

a. If NO, was this operation aware of the National Organic Certification Cost Share Programs in 2011? . . . . . 9507<sub>1</sub>  Yes <sub>3</sub>  No

**SECTION 10 CONCLUSION**

Comments: \_\_\_\_\_

**Survey Results:** To receive the complete results of this survey on the release date, go to [www.nass.usda.gov/results/](http://www.nass.usda.gov/results/)

Would you rather have a brief summary sent to you at a later date? <sub>1</sub>  Yes <sub>3</sub>  No

99
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**Thank you for your response.**

Respondent Name: \_\_\_\_\_ Phone: (\_\_\_\_) \_\_\_\_\_

9910	MM	DD	YY
Date:	_ _	_ _	_ _

Response	Respondent	Mode	Enum.	Eval.	Change	Optional Use								
1-Comp	9901	1-Op/Mgr	9902	1-Mail	9903	098	100	785	921	14	407	408	9906	9916
2-R		2-Sp		2-Tel										
3-Inac		3-Acct/Bkpr		3-Face-to-Face										
4-Office Hold		4-Partner		4-CATI										

S/E Name \_\_\_\_\_

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